## Why People Don't Screen & How we Respond Kind, Clear, Culturally Safe

Concern/Barrier	What you can say
"I'm scared."	"Many feel this way - you're not alone."
"That area is tapu/sacred."	"You're in control at all times & you will be supported by a trusted health professional." – Cervical/Breast  "You're provided with a gown and a private space to sit when you have your mammogram" - Breast  "You can self-test" – Cervical/Bowel
"l'm busy." - Can include access issues such as transport, time, childcare.	"Let's find a time and place that works for you."
"l'm fine, l feel healthy."	"Cancer doesnt always have obvious symptoms. Early detection, through screening, is your best protection."
I'm embarrassed/ whakama."	"You're not alone - many feel that way, I can support you through the process."
"I had a smear before, it was awful."	"This is different now - most people do a self-swab. You can do it yourself in a private place" - <i>Cervical</i>
"Mammograms hurt."	"Talk to the mammographer, there are ways they can ensure it is more comfortable for you." - <i>Breast</i>
"lt's dirty."	"Taking your sample is clean and only needs a very small bit of tiko/poo on the stick provided." - Bowel
"My friend /whānau said it's not good for you" "I read online/social media that mammograms cause breast cancer"	"Perhaps the information you've herd is not entirely accurate, shall we find the correct information together?"